

# BOROUGH OF WHARTON

**Mayor**

William J. Chegwidden

**Council President**

Robert Norton

**Council**

Vincent Binkoski

Glenn Corbett

Sandra Hayes

Nicole Wickenheisser

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**Mayor**

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To Whom It May Concern:

I strongly recommend consultants Concord Energy Services (CES) and Commercial Utility Consultants (CUC) for creating and maintaining a municipality's government energy aggregation program.

CES and CUC have worked together on behalf of the Borough of Wharton since early 2015, launching and overseeing our very successful participation in the Morris County Area Energy Cooperative. I cannot speak more highly of the CES/CUC team; they have provided superb service and excellent results. To date, our residents have saved 9% on electricity costs, compared to the local utility's price-to-compare rates.

CES/CUC did all the heavy lifting, making the entire process smooth and efficient for both borough officials and residents. They are highly knowledgeable and experienced in their field.

One specialty that really sets them apart is their fantastic community outreach. They hold very professional yet friendly town hall meetings, including an easy-to-understand presentation and unlimited time to answer residents' questions. They are highly accessible and responsive to residents, which builds strong acceptance of the program and reduces opt-outs. In Wharton, under 10% of ratepayers opted out of the program, compared to the state average of 15%.

CES and CUC have been ideal partners in our energy aggregation initiative, and it's a pleasure doing business with them.

Respectfully,

A handwritten signature in blue ink that reads "William J. Chegwidden". The signature is stylized and cursive.

William J. Chegwidden, Mayor